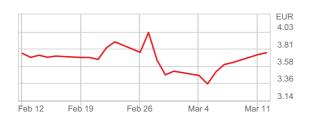
FACT SHEET



COMPANY PROFILE

Founded in 2012, AUTO1 Group is a multi-brand technology company that is building the best way to buy and sell cars. Its local European consumer brands like wirkaufendeinauto.de offer consumers the fastest and easiest way to sell their car. Its merchant brand, AUTO1.com, is Europe's largest wholesale platform for car trading professionals. With its retail brand Autohero, AUTO1 Group is using its technology, scale and operational excellence to develop the best consumer experience to buy a car online. AUTO1 Group is operating in over 30 countries and achieved revenues of EUR 5.5 billion in 2023.

SHARE CHART





SHAREHOLDER STRUCTURE

Founders	25.3%
Softbank	18.2%
OUR993 S.à r.l.	6.6%
Other Shareholder / Free float	49.9%

MANAGEMENT BOARD





Christian Bertermann

Markus Boser

SUPERVISORY BOARD

> Gerhard Cromme > Gerd Häusler › Hakan Koç > Lars Santelmann

> Sylvie Mutschler von Specht > Martine Gorce Momboisse

STOCK FUNDAMENTALS

ISIN DF000A2LQ884 WKN A2LQ88 Share type Ordinary

Index SDAX, Regulierter Markt (Prime Standard)

Segment Prime Standard 216.216.288 No. of shares EUR 812.32 mn Market Cap 52 week high 9.98 EUR 52 week low 3.27 EUR

Stock exchanges Frankfurter Wertpapierbörse

FINANCIAL CALENDAR

Apr 04, 2024 Publication annual financial report May 08, 2024 Publication quarterly statement (call-date Q1)

Jun 06, 2024 Annual General Meeting

Jul 31, 2024 Q2/24 Trading Update (Earnings Call) Sep 11, 2024 Publication half-yearly financial report

Nov 13, 2024 Publication quarterly statement (call-date Q3)

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FACT SHEET



QUARTERLY FIGURES

Summary of KPIs						
	FY 2023	Q1'2023	Q2'2023	Q3'2023	Q4'2023	Q4 YoY%
Group Key Figures						
Units Sold (#)	586,084	157,106	141,682	140,630	146,666	-2.5%
Revenue (€m)	5,462.8	1,505.9	1,340.5	1,292.6	1,323.7	-8.5%
ASP (€)	9,321	9,585	9,462	9,192	9,025	6.2%
Gross profit (€m)	527.9	132.0	127.8	134.4	133.8	16.9%
GPU (€)	899	836	898	952	918	24.5%
Adjusted EBITDA (€m)	-43.9	-25.1	-14.8	0.5	-4.5	87.5%
Segment: Merchant						
Units Sold (#)	523,018	139,027	127,285	125,785	130,921	-2.1%
thereof C2B	457,884	120,307	110,703	110,963	115,891	1.9%
thereof Remarketing	65,134	18,720	16,582	14,802	15,030	-24.8%
Revenue (€m)	4,464.0	1,221.5	1,114.5	1,058.2	1,069.8	-9.5%
ASP (€)	8,535	8,786	8,756	8,413	8,171	-7.6%
Gross profit (€m)	419.2	107.0	103.1	105.4	103.7	15.1%
GPU (€)	801	769	810	838	792	17.6%
Segment: Retail						
Units Sold (#)	63,066	18,079	14,397	14,845	15,745	-5.4%
Revenue (€m)	998.9	284.4	226.0	234.5	254.0	-4.2%
ASP (€)	15,839	15,732	15,701	15,794	16,129	1.3%
Gross profit (€m)	108.7	25.0	24.7	28.9	30.1	23.2%
GPU (€)	1,712	1,349	1,680	1,912	1,970	57.1%

Auto1 Group SE

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