

COMPANY PROFILE

Founded in 2012, AUTO1 Group is a multi-brand technology company that is building the best way to buy and sell cars. Its local European consumer brands like [wirkaufendeinauto.de](https://www.wirkaufendeinauto.de) offer consumers the fastest and easiest way to sell their car. Its merchant brand, [AUTO1.com](https://www.AUTO1.com), is Europe's largest wholesale platform for car trading professionals. With its retail brand Autohero, AUTO1 Group is using its technology, scale and operational excellence to develop the best consumer experience to buy a car online. AUTO1 Group is operating in over 30 countries and achieved revenues of EUR 5.5 billion in 2023.

SHARE CHART



SHAREHOLDER STRUCTURE

Founders	25.3%
Softbank	18.2%
OUR993 S.à r.l.	6.6%
Other Shareholder / Free float	49.9%

MANAGEMENT BOARD



Christian Bertermann
CEO & Co-Founder



Markus Boser
CFO

SUPERVISORY BOARD

> Gerhard Cromme	> Gerd Häusler
> Hakan Koç	> Lars Santelmann
> Sylvie Mutschler von Specht	> Martine Gorce Momboisse

STOCK FUNDAMENTALS

ISIN	DE000A2LQ884
WKN	A2LQ88
Share type	Ordinary
Index	SDAX, Regulierter Markt (Prime Standard)
Segment	Prime Standard
No. of shares	216.216.288
Market Cap	EUR 812.32 mn
52 week high	9.98 EUR
52 week low	3.27 EUR
Stock exchanges	Frankfurter Wertpapierbörse

FINANCIAL CALENDAR

Apr 04, 2024	Publication annual financial report
May 08, 2024	Publication quarterly statement (call-date Q1)
Jun 06, 2024	Annual General Meeting
Jul 31, 2024	Q2/24 Trading Update (Earnings Call)
Sep 11, 2024	Publication half-yearly financial report
Nov 13, 2024	Publication quarterly statement (call-date Q3)

QUARTERLY FIGURES

Summary of KPIs

	FY 2023	Q1'2023	Q2'2023	Q3'2023	Q4'2023	Q4 YoY%
Group Key Figures						
Units Sold (#)	586,084	157,106	141,682	140,630	146,666	-2.5%
Revenue (€m)	5,462.8	1,505.9	1,340.5	1,292.6	1,323.7	-8.5%
ASP (€)	9,321	9,585	9,462	9,192	9,025	6.2%
Gross profit (€m)	527.9	132.0	127.8	134.4	133.8	16.9%
GPU (€)	899	836	898	952	918	24.5%
Adjusted EBITDA (€m)	-43.9	-25.1	-14.8	0.5	-4.5	87.5%
Segment: Merchant						
Units Sold (#)	523,018	139,027	127,285	125,785	130,921	-2.1%
thereof C2B	457,884	120,307	110,703	110,963	115,891	1.9%
thereof Remarketing	65,134	18,720	16,582	14,802	15,030	-24.8%
Revenue (€m)	4,464.0	1,221.5	1,114.5	1,058.2	1,069.8	-9.5%
ASP (€)	8,535	8,786	8,756	8,413	8,171	-7.6%
Gross profit (€m)	419.2	107.0	103.1	105.4	103.7	15.1%
GPU (€)	801	769	810	838	792	17.6%
Segment: Retail						
Units Sold (#)	63,066	18,079	14,397	14,845	15,745	-5.4%
Revenue (€m)	998.9	284.4	226.0	234.5	254.0	-4.2%
ASP (€)	15,839	15,732	15,701	15,794	16,129	1.3%
Gross profit (€m)	108.7	25.0	24.7	28.9	30.1	23.2%
GPU (€)	1,712	1,349	1,680	1,912	1,970	57.1%

Auto1 Group SE

Bergmannstraße 72
10961 Berlin
Deutschland
ir@auto1-group.com
<https://ir.auto1-group.com>

Contact Investor Relations

Philip Reicherstorfer
Group Treasurer

Marc Schellenberger
Head of Investor Relations
+49 (0)30 - 2016 38 213